

#### Visitors always welcome

#### AIRFIELD HOLSTEINS

Robert Paterson, The Grange, Shipdham, Thetford, Norfolk, IP25 7NQ Contact Ken and Rebecca Proctor on 01362 820497 or 07702 832547

## EU quota management

- EU milk production regulated by a quota
- a superlevy is imposed when member state production exceeds national quota
  - imposed on farmers who exceeded individual quotas
- 2008 CAP Health Check agreement that milk quotas to be abolished by 2015
- took a 'soft landing' approach
- quotas increased by 1% per annum with abolition by 2015

## Impacts of quota abolition

2013 Expert Report on future of dairy sector (EU Commission – DG Agriculture)

Key conclusions

- no major upheavals as the majority of Member States have been producing under quota limits
- continuation of recent trends in market volatility as prices become increasingly aligned to global markets

## **Production impacts**

# Areas where milk production has been increasing and is expected to continue

Member State	share of EU milk deliveries
Germany	22%
Netherlands	8%
Ireland	4%
Denmark	4%
Belgium	2%

## Trade impacts

EU will continue to be dominant player in global cheese market

Forecasts are for an increase in cheese and butter exports, stable exports of milk powders

# Pricing

Trends in increased alignment of EU prices to global markets to continue

- Increased proportion of production directed to export markets
- Global growth in demand from emerging countries sufficient to support increased production from EU

## Market volatility impacts

Existing market volatility will remain, but is not expected to increase

More uncertainty with the potential impact of lower investment at all levels

will require increased use of risk management tools

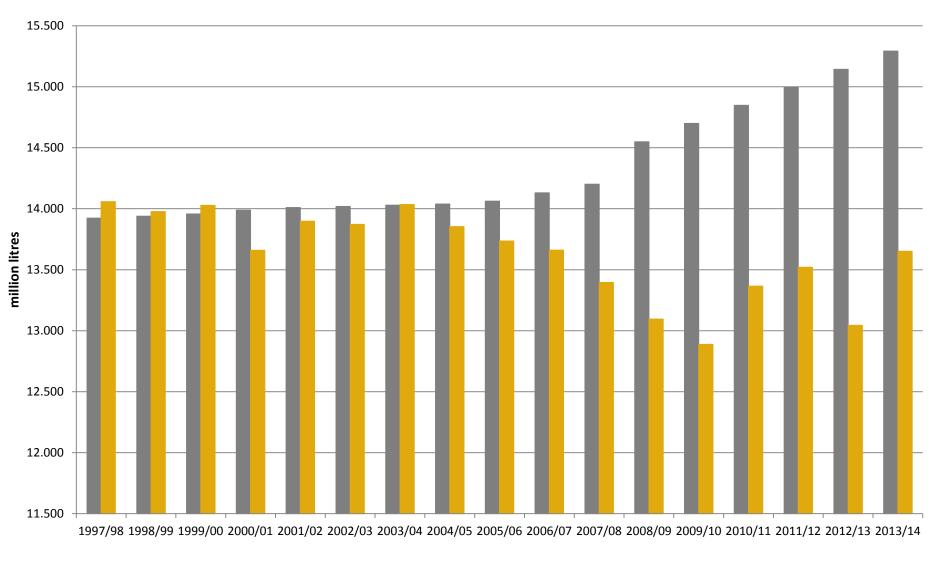
# Restructuring of EU industry

Continuation of trend in production moving to more competitive regions

• at both Member State and regional level

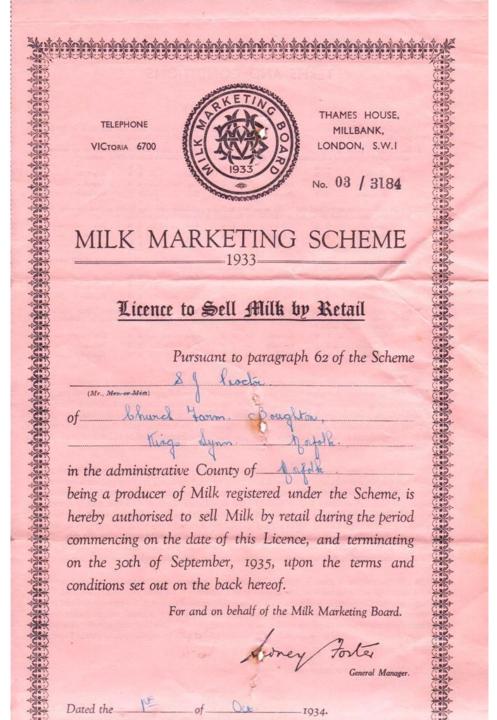
Processing sector likely to grow in areas of favourable milk production and high levels of net investment

#### UK wholesale quota v milk deliveries (1997/98 - 2013/14)



Wholesale quota Annual declared deliveries













IN PSWCH

- 1 Million Farmed Acres
- Average Rainfall of 24 Inches
- 40 Dairy Herds
- Average Herd Size of 124
- 1949 2500 herds
- 1989 250 herds

# Expansion

• Over 7 years Litres per labour unit Quality of Staff When the wheels fall off Generally better

# **Expansion-Performance**

 Reduction in yield Increase in litres sold per cow per year Monitoring costs •Planning! Reduce CI and increase feed conversion efficiency

# Expansion-Change of mind set

# More commercial

# • Planning

• Super market relationship



#### Airfield Explained

- First registered 1980
- 460Ha (+80Ha Tenanted)
- 500 cows
- Twice daily milking
- 10,250kg at 3.95 B/F 3.20 Protein 410 Calving Index







#### Feed

K.

- Maize
- Italian Rye Grass
- Soya/Rape
- Crimped Maize or Wheat
- Sugar Beet Pulp





# **Expansion-**Parlour

Parlour Choice

Output- originally
500 L/labour unit/hr to 1100
L/labour unit/hr
Make more use of it?









#### Housing

- Housed in sand cubicles
- Sand is recycled

Straw calving yard



### **Expansion-housing**

## Originally 17000 ft<sup>2</sup> to 26500 ft<sup>2</sup>

- Efficient use of space from 138 ft<sup>2</sup>/cow to 88 ft<sup>2</sup>/cow
- Bedding method



































### **Expansion-** Sustainability

# NVZ- Is storage a time

## bomb waiting to

happen?

Sand recovery















#### **My Thoughts on Holstein Breeding**

History of Holsteins in the UK

Eastern Area

**Airfield Explained** 

The Future

#### Type of Cow Needed for This System

- The Versatile Holstein
- Large Capacity
- Good Legs and Feet

Good Udders













### <u>Sunshines</u>



#### Pretty 2 Year Old

174

Jane Steel





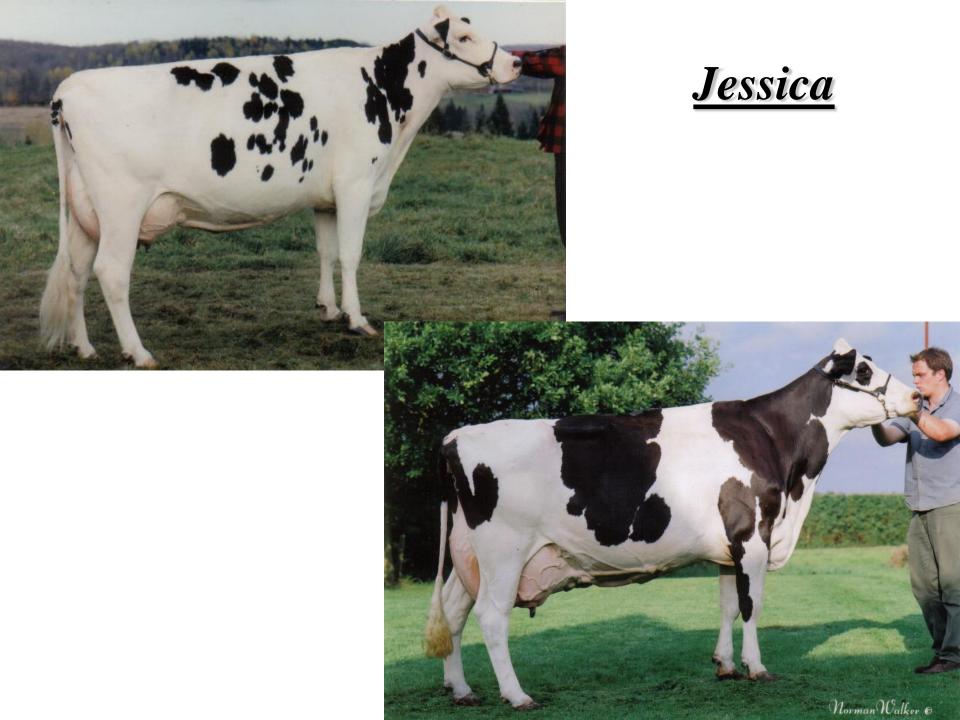
Norman Walker 6

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### Primrose

Horman





















Airfield Juror Anne EX91 Airfield Gibson Anne VG89 (at Dalesend) Airfield Matic Anne VG87 Airfield Angie (Stormatic) VG87 Airfield Lyster Angie VG87-2yrs

Airfield K Anne EX90 G89 (at Dalesend) Airfield Gibson Anne VG86-2yrs Airfield Matic Anne 3 VG85 (at Hycrest) Airfield Lyster Angie 2 VG86 G87-2yrs Airfield Lyster Anne VG86-2yrs Airfield Allen Angie VG86-2yrs







MASTER

AIRFIELD GIBSON ANNE VG86-2YR

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### XVIII. Alföldi Állatteny és Mezőgazda Nap

906

Hódmezővásárhely, 2011. máji









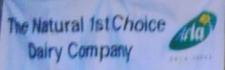


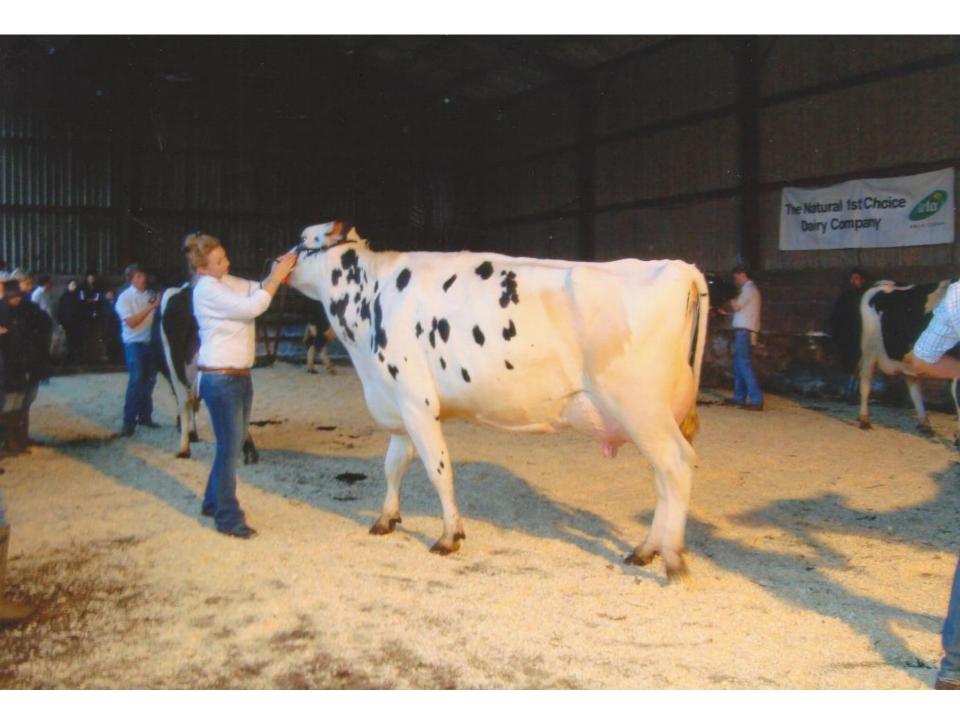


















## **Relations with our markets**

- 2 way deal
- Sustainable milk price- A return that reflects our risk.
- Confidence to reinvest
- Result an efficient milk supply

# **Becoming more efficient**

- Find a question to answer!
  Improve relations with our markets
- Unite with one voice
- Embrace new techniques

# New Technologies

- Record accurate information and use it
- Genomics
- Bio digesters
- GM Technologies

### Data Caption is the Future

Milk Recording and Health Data

Type Assessment

• The Database

### The Future

- Cow number have fell by 4.5% in the last three years
- Pedigree Holsteins average 500kg more milk

Pedigree Holsteins live 0.23 of a lactation longer

Data caption and analysis is the future

